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EMPIRICAL EXPLORATION IN MANAGEMENT AND ORGANIZATIONAL  
RESEARCH: A SHORT WORKSHOP ON ABDUCTIVE REASONING AND THE  
ROLE OF *ACADEMY OF MANAGEMENT DISCOVERIES*

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[Visit the Website](#)

**Saturday, November 3, 2018**

**TIME: 8:30-9:00 registration | 9:00-10:40 plenary**  
**10:40-11:00 break | 11:00-1:00 workshop**

*Light food and beverages will be provided*

Visitor Parking is available in [Parking Area 72](#)

***Academy of Management Discoveries (AMD)*** – the journal for empirical exploration in management and organizations – invites you to its regional paper development workshop. The purpose of this workshop is to help authors develop their ideas for papers that may ultimately be submitted for review in *AMD*.

**About the Workshop:**

This event will include presentations by *AMD*'s editor, [PETER BAMBERGER](#), as well as Associate Editor, Sandra Robinson, Founding Associate Editor, Chet Miller and Founding Advisory Board member, Duane Ireland. Hands-on paper development discussions will follow the plenary session.

Presentation topics include:

- Abductive (as opposed to deductive and inductive) reasoning as a necessary basis for research in management and organizations
- Plausibility vs. Confirmation, and the distinctive nature of *AMD* papers.
- Surfacing phenomenon: Phenomenology and scale development research in *AMD*
- Meta-analysis and replication research in *AMD*

- Using big/secondary data as a basis for theoretical insight
- How to maximize the odds of paper acceptance in *AMD*

Roundtable paper development sessions:

- Feedback on papers that authors are considering for submission to Academy of Management Discoveries
- A select number of papers will be presented, discussed and developed.
- Table discussion is led by an AMD Editor or Associate Editor.
- **Discussions are open to both paper authors and non-author participants**
- Discussions will focus on framing, methodological rigor, empirical follow-up, interpretation, and specifying directions for down-the-road theorizing

WORKSHOP STRUCTURE
<b>DESCRIPTION</b>
Welcome
Plenary Session: <i>AMD</i> – The Journal for Empirical Exploration
Break – Refreshments will be available
Break-out sessions for paper review and development
* Editor gives feedback on papers
* Authors give 5 minute presentation to the group.
* This is followed by 10-15 minutes of Editor and participant feedback

[Link to REGISTER and/or UPLOAD YOUR EXTENDED ABSTRACT:](#)

## REGISTRATION AND APPLICATION

As space is limited, preference will be given first to those whose papers are being discussed in the roundtables. Additional spots will be allocated on the basis of first come, first served.

- Those who wish to have their paper reviewed and discussed should submit an extended abstract (between 5 and 10 pages of text) of their papers or paper ideas by **\*October 27, 2018.\*** Abstracts will be accepted on a competitive basis.
- The abstract should provide a synopsis of the research question, its relevance and significance, a statement relating to the limited ability of extant concepts and/or theory to provide a coherent response to that question, the empirical approach, and the implications of the findings for down-the –road theorizing.
- Extended abstracts should be about 10 pages, double spaced, excluding tables, figures and references. To upload your abstract at a later date, click 'EDIT SUBMISSION' from your confirmation email.
- Before you submit your extended abstract please make sure that your extended abstract is appropriate for *AMD* by reading [AMD's Mission Statement and Principles](#) and the [FAQ's](#).
- You may also view the [AMD Workshop Experience video](#).
- Those who wish to participate in the workshop without submitting a paper for review and discussion need only register (Select “Attending without submitting an abstract” on the form).
- Paper feedback sessions are open to all, but discussions will revolve around papers submitted and accepted for discussion at the workshop.

Please contact [amd@aom.org](mailto:amd@aom.org) with questions and inquiries.